



The Protector

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Winter 2008

Santa Fe Protective Services, Inc. 10th Anniversary

As of November, SFPS is in their 10th year of business and still growing strong. This year we've been slow on growth, but expect to double in size by the end of next year. SFPS has focused a lot on marketing and growth this year so we will see a dramatic change next year.

Success is Definitely in the Wind.....

As we approach the holidays I'm always dreading the shopping, crowds, and the decorations. During this chaotic time we have to stop and realize what the holidays are all about. It's about family, friends, and appreciating what you have not what you don't have. So take some time during this holiday season and appreciate all the good in your life. I would like to wish all you and your family a bright and beautiful holiday season.

Happy Holidays!!!

Employee of the Quarter

FRANK NASH

Air Force Academy - ID Checkers

Recently recognized by his immediate supervisor Fred Packer who was present during a conversation between Frank and an Academy Employee, and forwarded that information to the SFPS Colorado Springs Office.

Frank Nash, works as a Part Time ID Checker, and many AF Athletic Events as possible while juggling his family life around a full time school schedule. Recently at 1100 hours, Frank was working Charlie-2 Post, access to the AF Cadet Area of the United States Air Force Academy, in Colorado Springs, Colorado. Frank Nash distinguished himself by continuing to provide exceptional Customer Service. Frank's supervisor (Fred) was assisting with the traffic at C-2, at the forward position; Frank was staffing the position near the gate shack. When Fred attempted to stop a vehicle to check his credentials, the vehicle zoomed right past him and stopped at Frank. The driver, Lt Colonel Lykins a member of the Air Force Academy Faculty, wanted to thank Frank. The Colonel looked Frank in the eyes and said, "It is amazing how upbeat and friendly you are and you do it on a daily basis. I, with many others, want to thank you and let you know that you are making a positive difference." The Colonel went on to say, "Frank you are the topic of our conversation in the morning, we truly appreciate what you are doing and the way you do it. You continue to be unimpeded by the weather conditions, or the volume of traffic, you are amazing!

In the past, other employees working these positions had identified and stopped unauthorized access to a critical area by persons who did not have proper authorization. The above information may not have a significant security impact, but to the customer, the ID/PRC Team, and Santa Fe Protective Services, it is with great pride to have an employee with the attitude that to those around him, is seen as amazing.

Frank, your dedication and professionalism reflects highly upon your character and Santa Fe Protective Services.

Destiny

is no matter

of chance. It is

a matter of

choice. It is

not a thing

to be waited for,

it is a thing

to be achieved.

**William Jennings
Bryan**

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Business Operations

It is difficult to believe that another year has passed. It seems like only yesterday that I was preparing the end of the year input for our newsletter. We have had a very busy year with a large number of proposals submitted. We have had moderate success but along the way we have had to endure disappointments as well. We currently have five contracts that have been submitted that have not been awarded and we feel we are in the running for each of them. We are hopeful that we will find success with some or all of them. We have forged new alliances and opportunities with certain large businesses that have taken a keen interest in our company due to our business classifications such as Small, 8(a) Business that many of the contracts require. As a result we are an attractive company to team with for those designated opportunities. We have lost some key people out of the corporate office and we are making adjustments to the losses. I have had to don a few "hats" as of late and I look forward to the coming months when we will be ready to fill some of our vacant positions. Some of the folks we have lost include:

- Bret Aduddell (Director of Operations)- He accepted a Contract Manager's job in Colorado. He has wanted to move back to the area, almost as soon as he arrived in Albuquerque. He is doing well and wanted me to pass along his wishes for a successful new year to all SFPS employees.
- Jason Allen (Manager, Colorado Springs Office)- Jason accepted a position with the Government at the USAF Academy, in contracting. He is doing well and he is very busy learning his new responsibilities.
- Roy Wunderlich (Manager, Albuquerque Contracts)-Roy relocated to Colorado Springs to take the place of Jason. He too is learning his new position and doing a great job. Carl Stenger (Contract Security Officer at our Defense Threat Reduction Agency contract) took his place and extremely busy trying to learn the responsibilities and navigating through the challenges of contract management.

We are looking forward to the new year with a great deal of anticipation. We have many opportunities on the horizon and combined with the contracts we are awaiting award, we are filled with a sense of optimism that I feel sure will not be short lived.

Human Resources

SAFETY is very important to Santa Fe Protective Services. We will be featuring safety in our upcoming issues of *The Protector*. Be sure to watch for new information each quarter to keep yourself safe and healthy.

What Is Workplace Safety*

Workplace safety is about preventing injury and illness to employees and in the workplace. Therefore, it's about protecting the nonprofit's most valuable asset: its workers. By protecting the employees' and volunteers' well-being, the nonprofit reduces the amount of money paid out in health insurance benefits, workers' compensation benefits and the cost of wages for temporary help. Also factor in saving the cost of lost-work hours (days away from work or restricted hours or job transfer), time spent in orienting temporary help, and the programs and services that may suffer due to fewer service providers, stress on those providers who are picking up the absent workers' share or, worse case, having to suspend or shut down a program due to lack of providers.

Addressing Safety and Health Hazards in the Workplace

To make the workplace safer, the organization has to acknowledge which potential health and safety hazards are present. Or determine *where* and *what* and *how* a worker is likely to become injured or ill. It starts with analyzing individual workstations and program areas for hazards — the potential for harm — be it a frayed electrical cord, repetitive motion, toxic chemicals, mold, lead paint or lifting heavy objects.

Job hazard analysis

OSHA describes a job hazard analysis as a technique that focuses on job tasks to identify hazards before they occur. The Nonprofit Risk Management Center thinks of it as looking at the parts to strengthen the whole. From either view, the analysis examines the relationship between the worker, the task, the tools and the work environment.



Go to this link and test your knowledge of workplace safety (copy & paste in your browser)

<http://www.qualityselect.org/quiz/quiz.asp>

*www.nonprofitrisk.org—workplace tool kit



Operations & Contract News

Albuquerque Area Office & Carl Stenger IV



*I wish
we could
put up some
of the Christmas
spirit in jars
and open
a jar of it
every month.*

Harlan Miller

It's December in Albuquerque—and that means Football AND Basketball.

The New Mexico Bowl kicks off at 12:30p on Saturday, December 20th. Everyone on the event staff has been eager to get a spot on the game roster. We'll roll the trailer out one last time (for 2008) and set up base camp in our usual location, the CNM parking Lot east of Isotopes Park.

Meanwhile, Lobo basketball has hit full stride (with up to 4 games per week). Robert Knowles has assembled a fine team from our special events staff. David Martinez supervises the parking crew while Andrew Garcia (ably assisted by Richard Eubank, Kim Fields, and Annette Erivez) manages the "inside" staff.

Not that our basketball squad needs supervising or managing. Everyone does such a great job that these games appear to run themselves. (Those of us who have watched Robert, Andrew, and David in action know that a lot of hard work goes into these "effortless" games.)

Since our Fall Newsletter, we've picked up a couple of new contracts. Enterprise Builders has hired us to watch a construction job site at UNM's Science and Technology Park. Harold Sanchez came on board as a full-time employee to work this new post.

Sixty miles north (in Santa Fe), we secured a contract to watch over the old Thermo-Fisher plant on Airport Road. Frances Cordova, Stanley Aragon, Michael Price, Anthony Rael, and Robert Lank are the members of that fine team.



Fresno State Bulldogs

VS

Colorado State Rams



***2008 New Mexico Bowl Game - Saturday, December 20th
SFPS on ESPN - Be Part of the Excitement!***



Contract News Cont'd

NDIC & Tom Vitko

The SFPS Officers and myself at the National Drug Intelligence Center in Johnstown, Pennsylvania would like to wish all of the SFPS Officers at every site a very Merry Christmas and a Happy New Year. May the following year be filled with blessings, peace, health, and good fortune.

It's the middle of December 2008 already and there isn't much activity going on. Our contract will be coming up in the next year. It's hard to believe SFPS has been here four years already. We here at NDIC are anxiously looking forward to another five years of service from SFPS.

After a whole year of training, scheduling, and re-scheduling, we have a new office on board—Mike Milikant. Mike will be retiring soon from the Johnstown Police force. He also has been a Cert Officer/Firearm Instructor for the past five years. We all look forward to Mike joining the team.



Carlsbad Area Office (Armada Sentry Concepts) & Scott Yokley

Thanks to everyone here at Armada for helping out and putting in some extra hours during the holiday season to cover shifts. We have been short-handed and all the guards help out without complaining. Thanks to Lee Vest for willing to work double shifts when we needed it. Still working hard at CMC (Carlsbad Medical Center) and NMSU (New Mexico State University).

Have a safe and great New Year!!

Air Force Academy & Roy Wunderlich

Another Change...For those of you who have not heard the Colorado Springs office has moved. We are now located at the corner of Chapel Hills and Research in the Briargate Medical Center building. The new address is:

959 Chapel Hills Dr. Suite 13
Colorado Springs, CO 80920

We have not been added to the directory as of today, so if you come looking for the office we are on the basement level, Suite 13. The easiest way to get to the office is from Research, turn as if you were going to the Post office and then turn again on the South side of the Post Office. This road will take you into the Briargate Medical Center parking lot, park and enter through the South/East end door. When you exit the elevator or the stairwell from this side of the building our office is the first one on the left.

The new ID/PRC Contract we began October 1st is continuing to run smoothly. With the help of Tiffany and Charlotte, who signed on with Santa Fe Protective Services, Inc. when we were awarded the addition of the PRC. Tiffany will be leaving the Company and moving her family out of the state in January. They have been training Ann and Malinda to take over her position upon departure. Ann and Malinda have completed several hours of training in the PRC and our gaining access clearance for the systems required with this office. They will split the full time schedule affording us a relief factor for this office that has been missing for some time. The ID checkers continue to do a great job in less than favorable working conditions. The weather impacts individuals and operations in ways we can't describe, but the professionalism and dedication from the ID Checker team seems to prevail.

On the Event side, we all remain very busy. The Hockey, Men's and Woman's Basketball are in full swing and are nearing the divisional games. The numbers have been significantly up and more demanding for the Hockey games due to there continued success, and those who have been working these games have continued to adapt to the challenging fan base pouring in and over filling the arena. We can anticipate the Basketball Fans to increase as well when they begin the divisional games. Event staff is not as easy as some may think and maintaining a positive working environment comes easy to some, but others must work harder at this under these conditions. As they relate to the Events, as well as the vast variety of people we encounter, which challenges each of us to have that positive professional image we all strive to maintain. Keep in mind that I have received not so favorable reports from the Air Force Academy Athletic department that clearly identify areas we need to improve. Most of the improvements are as simply as having a better attitude towards our responsibilities and those around us. Conducting ourselves in a positive professional manner, all the time, will have a positive effect on those around us. The feedback from the Athletic department does not affect everyone or every Event. If you are doing your job correctly, you should not feel bothered by the above information. If you are not meeting and trying to exceed the standards, than you should be. Remember someone is always watching and listening to everything we do. With that said, I feel everyone is doing a good job, others are doing a great job, and I would like to thank everyone for your continued support, remember that communication and support of one another is a key to a successful event.

From the SFPS Colorado Springs Office, to everyone, have a very Merry Christmas and a safe and Happy New Year.

Birthdays & Employee News

JANUARY



William Schleft
Eileen Sandoval
Joseph Fitzgibbons
Donavan Moller
Gary Olston
Harry Tuerpe
Eric Tuerpe
George Stevens
Terence Egan
Lois Gilbert
Theresa Sanchez
Tommy Brayboy
Reginald Givson
Richard Fris
Patricia Mills
Alreen blush
Gary Smith
Cynthia Davis
Marina Infinger
Cherolynda Bennett
Roslyn Byron
Shawn Carnahan
Michael Segovia
Nathaniel Watson
Markus Bartlett
Charlene Gutierrez
Oswaldo Gutierrez
John Schindele
Michael Grega
John Bazemore

Happy Birthday
TO
Everyone!!!

FEBRUARY



Debra Orozco
Tammy Curtis
Roy Wunderlich
Edwin Watts
Gerald Ridenour
Scott Anderson
Jeff Hansen
Eddie Blom
Valentina Blom
Gary Frombach
Ann Werner
Carolyn Ewald
Ann Gresko
Regina Martell
Michael Skinner
Sybil Phankett
Karl Barela
Milton Saavedra
Kim Anderson
Steven Sanchez
Steve Gallegos
Clara Edwards
Judith Eubank
Marie Hall
Jacob Worthey
Erika Madrid
Wade Zubersky
Pete Cordova
James Sandoval
Herman Wilson
Kimberly Fields
Cerra Ohrberg
James Perrin
Alyssa Clifton
Scott Yokley
Frances Cordova
Candice Frank
Shawn Harden
John Revere
Lee Whiteaker
David Grega
Elizabeth Dominguez

MARCH



Vincent Bickford
Gabrielle Jenko
Michelle Romero
Rubin Lowe
Rebecca Weber
Shelton Lindsey
Thomas Eafrazi
Charles Willener
Ivan Huston
Tommy Hovel
Clyde McCutchen
Jonathan Price
Lucas Dekinder
David Diaz
Edeltraud Hauser
Hartley Winger
Richard Gunn
Michael Sanchez
Maria Sanchez
Travis Casey
Molly MacKillican
Anthony Esqutbel
Paul Trujillo
Alan Fahrenbruch
John Koch
Dominic Rodarte
Darrell Davis
Albert Jaramillo
Timothy Salazar
Richard Guy
Jackie Calderon
Ryan Jimenez
Leroy Bustos
Nancy Clark
Tony Chavez
Joaquin Del Canto

Employee News & Recognitions

ABQ Office:

Robert Hill is continuing to improve. We're all hopeful that he'll be able to come back to work soon.

Leon Buchans, a member of our fine DTRA team, was severely injured in a motorcycle accident in November. Leon is recovering.

In the meantime, our two DTRA part-timers, Richard Gunn and David Reilly, have stepped forward to fill the void created by Mr. Buchans' absence.

NDIC:

Officer Alan Zimmerman turned another year older this month. Happy Birthday, Al and best wishes for many more.

ATK:

Contract ended November 30th, 2008

